

2009 Cavalcade of Bands Marching Band DVD sales/fundrasier
September, 9, 2009

Band Director/Band Booster

For the 2009 Cavalcade of Band DVD's, I would like to have all marching band orders coming from the Director or Parent/Band booster club. (One order from each school.)

2009 Cavalcade of Band individual band performance DVD will cost \$15.00 which includes; your band performance, (prelim and finals) shipping and handling costs. Band booster clubs would collect the funds, send in the order and distribute the DVD's to band members.

Band Booster Discount

A discount will be applied to large orders of DVD's to support your booster program. Schools ordering over 15 individual band performance DVD's will get a 15% or more discount, which they can pass on to the students or use the difference for their own band booster club activities or the student's individual band accounts.

For example, if orders are over 15 single DVD's, the booster club will receive a \$2.25 discount per DVD. Payment would then be \$12.75 per DVD up to 24 DVD orders. (Orders must be made no later than five weeks after the event.) Orders over 25+ DVDs will have discounts as follows:

Example;

	Regular Price	Band Booster Price
1-15 DVD orders	\$225.00	\$225.00
16 DVD orders -	\$240.00	\$204.00 - 15% discount for orders of 16 - 24
25 DVD orders -	\$375.00	\$300.00 - 20% discount for orders of 25 - 34
35 DVD orders -	\$525.00	\$394.00 - 25% discount for orders of 35 - 49
50 DVD orders -	\$750.00	\$525.00 - 30% discount for orders of 50 Plus

Make *check payable to* **Nat Saenz** and mail payment to;

Nat Saenz
Cavalcade Video Production
PO Box 4718
West Richland, WA 99353

Delivery - 6 to 8 weeks - DVD's will be processed in order received
Email address - nt.saenz@gmail.com
Phone number - 509-727-2507